# microinsurancemaster



### 2-week immersion

at microinsurers in Kenya mostly *out* of the office

## + 3 months of mentoring +

by internationally renowned industry leaders

## Network of changemakers =

tap into a global community of microinsurance champions

## Thrive in microinsurance

with transformative insights, tools and leadership network

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Microinsurance Master radically changed how we approach microinsurance.

We are now equipped to thrive.

98%

recommendation rating by 113 key decision-makers from 39 countries

## Microinsurance Master program overview



A truly transformative program. We learnt so much from the immersion visits to clients, our hosts and mentor.

Phase one: 2-week immersion
Gain an insider perspective of a microinsurance champion
3 to 14 March 2025

You spend two weeks in Kenya, where you will visit several innovative microinsurers:

- ✓ Work with the staff of APA Insurance, visit their clients and distribution partners.
- ✓ Gain a deep understanding of the profitable business model of Britam
- ✓ Design and pitch a microinsurance solution using customer-centric principles, frameworks as well as insights and tools from the workshops.

Phase two: 3 months of mentoring
Accelerate your business with guidance from industry leaders

April to June 2025

- ✓ Tailor your insights from the immersion to boost your microinsurance business.
- ✓ With mentoring by industry leaders, including:



Andrea Camargo Senior Risk Specialist World Food program



Solène Favre
Insurance Director
Vision Fund



Geric Laude

Head Non-Life Retail

Pioneer Insurance



Richard Leftley

Founder &

Ex-CEO MicroEnsure



Gideon Ataraire

Africa Lead

Microinsurance Master



# We now have a direct connection with like-minded organisations and some of the greatest industry leaders. That's priceless.

# Phase three: Microinsurance Master community of changemakers for life

- ✓ The accelerator itself may be over but you are a Microinsurance Master for life.
- ✓ You and your organisation will join a growing community of changemakers who continue to share and learn how to move the needle in microinsurance
- ✓ Candid sharing of information among like-minded leaders in online and in-person meetings.



- ✓ You are a CEO or key decision-maker who is passionate about reducing the risks of low-income families.
- ✓ Your organisation wants to de-risk and accelerate your microinsurance activities
- ✓ We will select a diverse group of motivated executives from insurers, intermediaries, funders, and regulators involved in microinsurance.
- ✓ An investment of \$11950 covers all tuition, field trips, 2 weeks hotel accommodation, breakfast and lunch in Nairobi, at least eight online mentoring calls, and lifelong access to our alumni network.
- ✓ Apply now: only 20 seats available. Places will be awarded on a first come first serve basis.

## Accelerate your microinsurance business

Microinsurance Master gave us an enormous return on investment.

#### Organisations who joined Microinsurance Master achieved the following results in just one year \*:

- \$ 1 million additional microinsurance premium by an African insurer
- +100,000 enrolments in 3 new health insurance products by a South-Asian insurer
- A social MFI turned a \$200,000 loss into a \$100,000 profit
- 2 Microinsurance Masters attracted a high-profile investor
- Credits for these achievements go in the first place to the changemakers themselves. We thank them for attributing part of their success to having joined Microinsurance Master.



## Join us in making a difference in microinsurance

#### Join the seventh edition in 2025 and join a growing community of

- 113 microinsurance executives from 39 countries
- Representing 74 organisations across insurers, distributors, insurtechs, regulators and sector enablers
- Who praise the program with a 98% recommendation rating

Find out more and apply here

www.microinsurancemaster.org

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